## GINKGOREIT

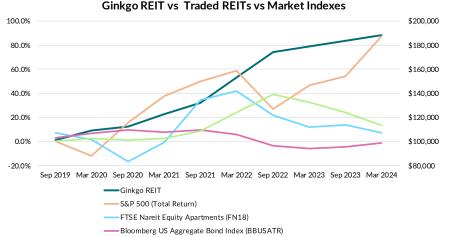
A Non-Traded Stock Company Seeking to Outperform Publicly Listed Multifamily REITs

	Overview			
Management				
Structure:	Externally managed, perpetual life REIT			
Advisor:	Ginkgo Residential LLC			
Property Manager:	Ginkgo Residential LLC			
Investor Considerations				
Eligibility:	Accredited Investors Only IRA Eligible (via Alternative IRA vehicle)			
Min. Investment:	\$25,000			
Dividend Reinvestment:	Optional, but mandatory for capital accounts less than \$100,000			
Dividend Target:	Paid monthly, currently \$0.63/share with 5% per year dividend growth target			
Tax efficiency:	High percentage of dividend in early years will be return of capital. This has been 100%/yr for 2019-2023.			
Share Price:	\$145/share on 9/1/22 (\$100/share at inception 7/1/19)			
Liquidity:	Redemptions are limited and subject to a declining discount during the first 5 years of investor's holding period			
Advisor Fees				
Capital Raising:	0% commission *			
Asset Management:	1.25% of NAV			
Property Management:	4.5% of collections No corporate pass-throughs			
Construction Management:	6% of capital plan			
Acquisition and Disposition fee:	1% of purchase/sale price			
approved and accepted t	e discretion, choose to pay a placement fee to hird party equity providers. 'andum for additional information.			

### Key Ginkgo REIT Facts

- Non-traded Real Estate Investment Trust externally managed by Ginkgo Residential. Ginkgo Residential manages over **7,500 apartments in North and South Carolina**, over **6,500** of which are in Ginkgo REIT
- Assets in the REIT are heavily weighted to stabilized assets in growth markets that historically provide **less risk** and volatility. Heavier capital improvement projects such as development and deep value-add acquisitions are done on a joint venture basis where the REIT is the general partner and who receives outperformance fees.
- Ginkgo and its predecessor companies have owned and operated workforce housing for 30+ years
- Ginkgo REIT seeks to outperform publicly listed multifamily REITS and provide outsized risk-adjusted returns for investors with lower share price volatility than listed REITs. The NAREIT Equity Apartment REIT Index has been 76% more volatile than Ginkgo REIT since Ginkgo REIT's formation (see chart below).
- Ginkgo REIT's total return since inception is 88.3% with dividend reinvestment.
- The REIT's dividend has increased 26% since inception. Dividend distributions are currently covered at approximately 1.15x from AFFO (Adjusted Funds from Operation).

Total Return w	ith Dividend R	leinvestment			
				Current Annual	Average Annualized
Inception Date	1-Year	2-Year	Since Inception	Dividend Yield	Return (Since Inception)
July 1, 2019	5.3%	22.9%	88.3%	5.2%	14.7%



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Overview, continued						
Performance Incentive						
Performance Allocation:	20% of I Advisor	20% of Hurdle Rate excess paid to Advisor				
Hurdle Rate:	plus 3%;	Re-set annually at 10-yr Treasury Rate plus 3%; any prior years' missed Hurdle Rate added. Minimum Rate is set at 5%.				
Performance Goals						
Asset Type:		Conventional Multifamily and Condominiums used for rental income				
Concentration Goals:		Less than 12.5% exposure per asset, less than 35% per market area				
Portfolio Leverage Target:	50%-70	50%-70% LTV				
Investor Relations Team of the Advisor						
Sam Solie Director Investor Relat	ions	sam.solie@ginkgomail.com 704.944.2038				
Haley Davis Capital Raising Associate		haley.davis@ginkgomail.com 434.529.0273				
Kevin Smyth Institutional Equity Associate		kevin.smyth@ginkgomail.com 704.944.2039				
Bill Green Principal		bill.green@ginkgomail.com 704.927.3359				
Eric Rohm Principal		eric.rohm@ginkgomail.com 704.944.2023				
Refer to Offering Memora	Refer to Offering Memorandum for additional information					

#### **Current Portfolio Performance and Composition**

The portfolio is and will continue to be concentrated in southeastern markets along the crescent formed by interstates 85 and 77 through the Carolinas. Primary markets include Charlotte, Raleigh-Durham Triangle, Central Piedmont Triad, and South Carolina. Three of the MSAs in these regions are in the Top-10 fastest growing metro areas in the United States. There will be high concentrations in these markets by design.

#### **Our Goals**

We are focused on purchasing, upgrading, and managing apartment communities that target the rental workforce (jobs found in government, retail, entry level, lower to middle management). We will stay focused on the growth markets of the southeast and anticipate the purchase or contribution of many of the existing assets currently managed by Ginkgo Residential for partnerships who have completed renovation plans, increased rents, and are seeking to retain ownership of stabilized properties.

### Geography

The REIT currently holds interest in 6,635 apartments in 42 communities in the Carolinas through a combination of wholly owned communities and equity joint ventures. The shareholders get the benefit of outperformance fees from the joint ventures when certain thresholds are achieved, making for a unique opportunity for investors.



#### Disclosures

I) Investors may lose their entire investment and should only invest if they can afford the complete loss of their investment. II) An investment in a private equity REIT involves significant risks which also includes illiquidity on a long-term basis. III) Private equity investors don't have the right to transfer, assign or otherwise dispose of their interests without the consent of that REIT advisor, which consent might never be given. The only form of disposition available to investors will likely be the repurchase of shares by the REIT. IV) Private equity REITs are subject to significant fees and expenses, including management fees and a carried interest in the net profits generated by the REIT, which fees in total typically exceed 25% of the net cash flow in aggregate; all of such fees and carried interests being paid to and for the sole economic benefit of the advisor, employees or similarly situated party to a REIT. V) Distributions to investors during the REIT's life are not guaranteed. VI) The acquisition of investments will be financed in substantial part by borrowing, which increases the exposure of the investment to adverse economic factors. VIII) They often have no employees and are dependent on their advisor to conduct operations. The advisor will face conflicts of interest as a result. VIII) The REIT does not own 100% of all assets in the REIT and accounts for those assets on an equity basis.